# ANGUILLA TOURIST BOARD

Financial Statements
December 31, 2014
(Expressed in Eastern Caribbean Dollars)



# **The Anguilla Tourist Board**

# Financial Statements for the period ended 31 December 2014 Certificate of Audit and Report of the Chief Auditor

Section 59(2) of the Financial Administration and Audit Act (Revised Statutes of Anguilla Chapter F27 as at 15 December 2010) (the Act) permits me, as Chief Auditor, to accept the audit of the accounts and financial statements of a government agency by an independent auditor, if the appointment of the auditor has been approved by me, and the audit of the agency has been performed in accordance with my directions.

After I accept the audit of the accounts and financial statements of a government agency by an independent auditor, Sections 59(6) and (7) of the Act require me to issue a certificate of audit and prepare a report that evidences the acceptance of the audit of the independent auditor, and to send the certificate of audit and report to the government agency, to the minister responsible for the government agency and to the Minister of Finance.

Section 65 of the Act requires the Anguilla Tourist Board, as a government agency to submit an annual report, including my certificate and report, to the minister responsible for the Board, the Permanent Secretary and the Minister of Finance. The minister responsible for the Board is required to lay the annual report before the House of Assembly.

The appointment of BDO as the independent auditor of the Anguilla Tourist Board was accepted by me. BDO were directed to undertake their audit in accordance with appropriate auditing standards, and I accept the results of its audit of the Board's financial statements for the year ended 31 December 2014.

As recorded in its Auditors' Report, BDO has audited the financial statements of the Anguilla Tourist Board, which comprise the statement of financial position as at 31 December 2014 and the related statements of comprehensive income, changes in capital and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes. The Board's management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards. BDO's responsibility is to express an opinion on the financial statements based on its audit.

BDO conducted its audit in accordance with International Standards on Auditing. Those standards require that BDO comply with ethical requirements and plan and perform the audit to obtain reasonable assurance on whether the financial statements are free of material misstatement. An audit involved performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. BDO considers that the audit evidence it has obtained is sufficient and appropriate to provide a basis for its opinion.

In BDO's opinion the financial statements present fairly, in all material respects, the financial position of the Anguilla Tourist Board as of 31 December 2014 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

# Chief Auditor's report to the House of Assembly

BDO's report indicates that its appointment for this audit did not specify that a regularity opinion, in accordance with Section 52 of the Act, was required, so no such opinion is given. The instruction from the previous Chief Auditor did not specify this requirement but has been rectified from the 2015 audit onwards.

I have no further observations to make on these financial statements.

Richard Harries Chief Auditor

11 January 2021

# **CONTENTS**

| Page 1       | Agency Information                       |
|--------------|--|
| Pages 2 - 3  | Independent Auditors' Report             |
| Page 4       | Statement of Financial Position          |
| Pages 5      | Statement of Comprehensive (Loss)/Income |
| Pages 6      | Statement of Changes in Fund Balance     |
| Pages 7      | Statement of Cash Flows                  |
| Pages 8 - 27 | Notes to the Financial Statements        |

### **OFFICE ADDRESS**

Coronation Avenue The Valley Anguilla British West Indies

### **CURRENT DIRECTORS**

Donna Banks - Chairman of the Board from June 2015 to present Myrna Sasso - from June 2015 to present Chesney Hughes - from June 2015 to present Lockhart Hughes - from July 2017 to present Marisa Gumbs - from September 2016 to present Kenroy Herbert - from July 2017 to July 2019 Warren Buddle - from July 2017 to July 2019

#### FORMER DIRECTORS

Oliver MacDonna - Chairman of the Board (Ag) - June 2013 until May 2014 Oliver MacDonna - Director until May 2015
Leslie Richardson - former Chairman and Director until April 2013
Alfred Thompson - from June 2015 until May 2017
Gilda Gumbs Samuel - from June 2015 until May 2017
Jackie Pascher - former Director until May 2013
Scott Hauser - former Director until May 2015
Karl Woodley - former Director until April 2014
Chrislyn Hughes - former Director until May 2015

# **RECORDING SECRETARY**

Gina Brooks - current Candice Niles - former

#### **BANKERS**

National Commercial Bank of Anguilla Limited (formerly National Bank of Anguilla and Caribbean Commercial Bank) 1<sup>St</sup> Mary's Street The Valley, A1-2640 Anguilla, B.W.I.

#### **CURRENT SOLICITOR**

SER Legal and Consultancy Services Rock Farm, The Valley, Anguilla

# **FORMER SOLICITOR**

Keesha Fleming Lake, Attorney and Counselor at Law - former solicitor until May 2015 Tara Carter and Associates - former solicitor until July 2016

# **AUDITORS**

BDO LLC Chartered Accountants Fairplay Complex, Cosley Drive The Valley, Anguilla



BDO LLC P.O. Box 136 Fairplay Complex Cosley Drive The Valley, AI-2640 Anguilla, BWI

Tel: 264-497-5500 Fax: 264-497-3755

e-Mail: claudel.romney@bdoecc.com Website:www.bdocaribbean.com

### INDEPENDENT AUDITORS' REPORT

To the Chief Auditor of Anguilla Tourist Board

We have audited the accompanying financial statements of the Anguilla Tourist Board (the "Board"), which comprise the statement of financial position as at December 31, 2014, and the related statement of comprehensive (loss)/income, statement of changes in fund balance and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

# Auditors' Responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



BDO LLC P.O. Box 136 Fairplay Complex Cosley Drive The Valley, AI-2640 Anguilla, BWI Tel: 264-497-5500 Fax: 264-497-3755

e-Mail: claudel.romney@bdoecc.com Website:www.bdocaribbean.com

# **INDEPENDENT AUDITORS' REPORT (continued)**

To the Chief Auditor of Anguilla Tourist Board (continued)

# Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Board as at December 31, 2014, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

# INDEPENDENT AUDITOR'S REPORT ON REGULARITY

Disclaimer Report on Regularity Requirements

As at December 31, 2014, BDO LLC was not appointed to conduct an audit in accordance with Section 52 of the Financial Administration and Audit Act (the "Act"). This section of the Act states that the auditor in his or her examination of the Company's financial statements shall make such checks as he or she considers necessary to enable him or her to form an opinion as to, but not limited to whether all money appropriated or otherwise disbursed is applied to the purpose for which the House of Assembly intended to provide, and that the expenditure conforms to the authority that governs it. Accordingly, we do not express an opinion on regularity in accordance with Section 52 of the Act on these financial statements.

BBO LLC

Chartered Accountants February 22, 2020 The Valley Anguilla

# ANGUILLA TOURIST BOARD Statement of Financial Position As at December 31, 2014

(Expressed in Eastern Caribbean Dollars (EC\$))

|  | Notes    | 2014                                  | 2013                                  |
|--|----------|---------------------------------------|---------------------------------------|
| ASSETS   |          |                                       |                                       |
| NON-CURRENT ASSETS   |          |                                       |                                       |
| Other assets   |          | 71,903                                | 2E 040                                |
| Property and equipment - net   | 7        | 1,125,299                             | 25,818<br>1,221,129                   |
|  |          | 1,197,202                             | 1,246,947                             |
| CURRENT ASSETS   |          |                                       |                                       |
| Prepayments  |          | 122,140                               | 41 600                                |
| Accounts receivable - net  | 8        | 115,996                               | 41,690<br>401,776                     |
| Cash on hand and in bank   | 10       | 178,635                               | 470,292                               |
|  |          | 416,771                               | 913,758                               |
| TOTAL ASSETS   |          | 1,613,973                             | 2,160,705                             |
| FUND BALANCE AND LIABILITIES   |          |                                       |                                       |
| FUND BALANCE   |          | 674 691                               | 034 368                               |
| FUND BALANCE NON-CURRENT LIABILITIES   |          | 674,691                               | 934,368                               |
|  | 11       | 674,691<br>325,729                    | 934,368                               |
| NON-CURRENT LIABILITIES  | 11       |                                       |                                       |
| NON-CURRENT LIABILITIES  Borrowing - net of current portion  CURRENT LIABILITIES   |          | 325,729                               | 369,957                               |
| NON-CURRENT LIABILITIES  Borrowing - net of current portion  CURRENT LIABILITIES  Borrowing - current portion  | 11       | 325,729<br>44,582                     | 369,957<br>44,582                     |
| NON-CURRENT LIABILITIES  Borrowing - net of current portion  CURRENT LIABILITIES   |          | 325,729<br>44,582<br>564,926          | 369,957<br>44,582<br>807,658          |
| NON-CURRENT LIABILITIES  Borrowing - net of current portion  CURRENT LIABILITIES  Borrowing - current portion  Accounts payable and accrued expenses | 11<br>12 | 325,729<br>44,582<br>564,926<br>4,045 | 369,957<br>44,582<br>807,658<br>4,140 |
| NON-CURRENT LIABILITIES  Borrowing - net of current portion  CURRENT LIABILITIES  Borrowing - current portion  Accounts payable and accrued expenses | 11<br>12 | 325,729<br>44,582<br>564,926          | 369,957<br>44,582<br>807,658          |

The financial statements on pages 4 to 27 were approved and authorized for issue by the Board of Directors on Peb 22, 2020 and were signed on its behalf by:

Donna A. Banks, Chairman

Chesney Hughes, Director

# ANGUILLA TOURIST BOARD Statement of Comprehensive (Loss)/Income For the Year Ended December 31, 2014

(Expressed in Eastern Caribbean Dollars (EC\$))

|  | Notes | 2014         | 2013        |
|--|-------|--------------|-------------|
| REVENUE                                      |       |              |             |
| Government subventions                       | 14    | 9,200,004    | 9,200,004   |
| Other revenues                               | 14    | 628,852      | 312,865     |
|  |       | 9,828,856    | 9,512,869   |
| DIRECT EXPENSES                              |       |              |             |
| Marketing expenses                           | 15    | (7,196,534)  | (6,079,806) |
| St. Maarten-Anguilla Ferry Terminal          |       |              |             |
| development expenses                         | 14    | (820,906)    | (612,575)   |
|  |       | (8,017,440)  | (6,692,381) |
| Administrative expenses                      |       |              |             |
| Salaries and wages                           | 16    | (855,997)    | (728,464)   |
| Impairment loss                              | 9     | (457,630)    | (187,608)   |
| Professional fees                            |       | (149,233)    | (155,773)   |
| Employee benefits                            | 17    | (130,566)    | (132,390)   |
| Depreciation and amortization                | 7     | (111,912)    | (105,162)   |
| Utilities                                    |       | (111,073)    | (106,542)   |
| Board members' fees                          | 19    | (57,938)     | (63,450)    |
| Legal settlement cost                        |       | -            | (29,226)    |
| Other  | 18    | (149,757)    | (179,012)   |
|  |       | (2,024,106)  | (1,687,627) |
|  |       | (10,041,546) | (8,380,008) |
| NET OPERATING (LOSS)/INCOME                  |       | (212,690)    | 1,132,861   |
| OTHER INCOME/(EXPENSES)                      |       |              |             |
| Interest income                              |       | 1,425        | 532         |
| Interest expense                             | 11    | (34,248)     | (41,001)    |
| Bank charges                                 |       | (14,164)     | (17,998)    |
|  |       | (46,987)     | (58,467)    |
| NET COMPREHENSIVE (LOSS)/INCOME FOR THE YEAR |       | (259,677)    | 1,074,394   |

The notes on pages 8 to 27 are integral part of these financial statements.

# ANGUILLA TOURIST BOARD Statement of Changes in Fund Balance For the Year Ended December 31, 2014

(Expressed in Eastern Caribbean Dollars (EC\$))

|  | 2014      | 2013      |
|--|-----------|-----------|
|  |           |           |
| FUND BALANCE                                 |           |           |
| Balance at beginning of year                 | 934,368   | (140,026) |
| Net comprehensive (loss)/income for the year | (259,677) | 1,074,394 |
| Balance at end of year                       | 674,691   | 934,368   |

# ANGUILLA TOURIST BOARD Statement of Cash Flows For the Year Ended December 31, 2014

(Expressed in Eastern Caribbean Dollars (EC\$))

|   | Notes | 2014      | 2013      |
|---|-------|-----------|-----------|
| Cash flows from operating activities  |       |           |           |
| Net comprehensive (loss)/income for the year                                |       | (259,677) | 1,074,394 |
| Adjustments for:  |       |           |           |
| Impairment loss   | 9     | 457,630   | 187,608   |
| Accounts written-off  | 9     | -         | (363,831) |
| Depreciation and amortization   | 7     | 111,912   | 105,162   |
| Interest expense  | 11    | 34,248    | 41,001    |
| Interest income   |       | (1,425)   | (532)     |
|   |       | 342,688   | 1,043,802 |
| (Increase)/decrease in:   |       |           |           |
| Other assets  |       | (46,085)  | 3,016     |
| Prepayments   |       | (80,450)  | (3,057)   |
| Accounts and other receivable   |       | (171,850) | (224,110) |
| Increase/(decrease) in:   |       |           |           |
| Accounts payable and accrued expenses                                       |       | (242,732) | (102,422) |
| Settlement of legal cases   | 13    | -         | (373,894) |
| Cash (used in)/provided by operations                                       |       | (198,429) | 343,335   |
| Interest received   |       | 1,425     | 532       |
| Net cash (used in)/provided by operating activities                         |       | (197,004) | 343,867   |
| Cash flows from an investing activity                                       |       |           |           |
| Acquisition of property and equipment                                       | 7     | (16,082)  | (61,785)  |
| Cash flows from financing activities  |       |           |           |
| Payment of borrowings   |       | (44,228)  | (40,997)  |
| Interest paid   |       | (34,248)  | (41,001)  |
| Net cash used in financing activities                                       |       | (78,476)  | (81,998)  |
| Net (decrease)/ increase in cash on hand and in bank, net of bank overdraft |       | (291,562) | 200,084   |
| Net cash on hand and in bank at beginning of year, net of bank overdraft    |       | 466,152   | 266,068   |
| Net cash on hand and in bank at end of year, net of bank overdraft          | 10    | 174,590   | 466,152   |

The notes on pages 8 to 27 are integral part of these financial statements.

[Expressed in Eastern Caribbean Dollars (EC\$)]

# 1. Agency information

The Anguilla Tourist Board (the "Board") was established in Anguilla by virtue of the Anguilla Tourist Board Act 1993. Its principal activities are to encourage, promote, and develop tourist travel to Anguilla as well as to provide adequate, efficient tourism services for the island.

The Board's registered address and principal place of business is at Coronation Avenue, The Valley, Anguilla.

### 2. Basis of preparation

# (a) Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and interpretations issued by the International Accounting Standards Board (IASB).

### (b) Basis of measurement

These financial statements of the Board have been prepared on the historical cost basis.

#### (c) Functional and presentation currency

These financial statements are presented in Eastern Caribbean Dollars (EC Dollars), which is the Board's functional and presentation currency. Except as otherwise indicated, all financial information presented in EC Dollars has been rounded to the nearest dollar.

# (d) Use of estimates and judgments

The preparation of the financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets, liabilities, income and expenses. These estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from those estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

In particular, information about significant areas of estimation, uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements is described below:

[Expressed in Eastern Caribbean Dollars (EC\$)]

# 2. Basis of preparation (continued)

# (d) Use of estimates and judgments (continued)

### Allowance for impairment loss

Assets accounted for at amortised cost are evaluated for impairment on the basis described in accounting policy note 3 (d).

The specific counterparty component of the total allowance for impairment applies to receivables evaluated individually for impairment and is based upon management's best estimate of the present value of the cash flows that are expected to be received. In estimating these cash flows, management makes judgments about counterparty's financial situation. Each impaired asset is assessed on its merit, and the workout strategy and estimate of cash flows considered recoverable.

The carrying value of accounts receivable is disclosed in note 8 to the financial statements.

# Determination of fair values

The fair values of financial assets and liabilities have been determined for measurement and/or disclosure purposes based on the methods described in note 21(d) to the financial statements.

It is possible based on existing knowledge, that outcomes within the next financial year that are different from assumptions could require a material adjustment to the carrying amount of the asset.

# 3. Significant accounting policies

The significant accounting policies set out below have been applied consistently by the Board to all periods presented in these financial statements.

### (a) Foreign currency transactions

Transactions in foreign currencies are translated to the Board's functional currency at the exchange rates ruling at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies as at the reporting date are re-translated to the Board's functional currency at the exchange rate ruling at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortized cost in the foreign currency translated at the exchange rate at the end of the period. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the Board's functional currency at the exchange rate at the date the fair value was determined. Foreign currency differences arising from retranslation are recognized in the profit or loss.

5 ccciii 5 i , 20 i i

# 3. Significant accounting policies (continued)

[Expressed in Eastern Caribbean Dollars (EC\$)]

# (b) Non-derivative financial instruments

Non-derivative financial instruments comprise cash on hand and in bank, accounts receivable, borrowing and accounts payable and accrued expenses.

Non-derivative financial instruments are recognized initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, non-derivative financial instruments are measured as described below.

#### Accounts receivable

Accounts receivable are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Board does not intend to sell immediately or in the near term. Subsequent to initial recognition, accounts receivable are measured at amortized cost using the effective interest method, less any impairment losses.

#### Other

Other non-derivative financial instruments are measured at amortized cost using effective interest method, less impairment losses.

### (c) Property and equipment

Items of property and equipment are stated at cost less accumulated depreciation and impairment losses, if any.

Expenditure incurred to replace the component of an item of property and equipment that is accounted for separately, is capitalized with the carrying amount of the existing component being written off. Other subsequent expenditures are capitalized only when they increase the future economic benefits embodied in the item of property and equipment. All other expenditure is recognized in the profit or loss as incurred.

Depreciation is charged to profit or loss on a straight-line basis over the estimated useful lives of items of property and equipment. Land is not depreciated.

The estimated useful lives are as follows:

Leasehold improvements

Computers and equipment

Furniture and fittings

50 years or the lease term whichever is shorter

4 - 5 years

5 - 10 years

Motor vehicles 5 years

### (d) Impairment

The carrying value of the Board's assets is reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognized in profit or loss.

[Expressed in Eastern Caribbean Dollars (EC\$)]

# 3. Significant accounting policies (continued)

# (e) Revenue

Government grants are income derived primarily from the Government of Anguilla in the form of fixed monthly subventions. These subventions are the sole source of the Board's operating income.

Government grants that compensate the Board for expenses incurred are recognized in profit or loss on a systematic basis in the same periods in which the expenses are recognized.

Other revenues originate from different projects undertaken by the Board and are recognized upon receipt.

### (f) Interest income and expenses

Interest income and expenses pertain to cash in bank and borrowing, respectively. Interest income and expenses are recognized as it accrues in profit or loss using the effective interest rate method.

### (g) Employee benefits

### i. Short-term benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

#### ii. Retirement benefits

The Board's retirement benefit is sponsored by the Government of Anguilla under its Pension Scheme for Public Officers. The scheme is a defined contributory state plan which operates under the simple pay-as-you-go basis. Obligations for contributions to the defined contribution plan are recognized as pension expense in the profit or loss.

### (h) Provisions

Provisions are recognized if, as result of a past event, the Board has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

### (i) Events after the reporting date

Post year-end events that provide additional information about the Board's financial position at the reporting date (adjusting events) are reflected in the financial statements when material. Post year-end events that are not adjusting events are disclosed in the notes to the financial statements when material.

[Expressed in Eastern Caribbean Dollars (EC\$)]

# 3. Significant accounting policies (continued)

# (j) Amendment to standards and interpretations adopted in 2014

The accounting policies adopted are consistent with those of the previous financial year except that the Board has adopted the following new and amended IFRS and IFRIC (International Financial Reporting Interpretations Committee) interpretations as of January 1, 2014:

- Investment Entities (Amendments to IFRS 10, IFRS 12, and IAS 27 (2011), effective January 1, 2014
- IAS 32, Financial Instruments: Presentation (Amendments), effective January 1, 2014

Adoption of these standards and interpretations did not have any effect on the financial performance or position of the Company.

# (k) New standards, amendment to standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations that have been issued but are not yet effective as at December 31, 2014 or not relevant to the Board's operations. These are as follows:

- IFRS 9, Financial Instruments;
- IFRS 14, Regulatory deferral accounts;
- IFRS 15, Revenue from contract with owners;
- Amendments to IFRS 11, Accounting for acquisitions of interests in joint operations;
- Amendments to IAS 16 and IAS 38, Clarification of acceptable methods of depreciation and amortization:
- Amendments to IAS 16 and IAS 41, Agriculture: Bearer Plants;
- Amendments to IAS 19, Defined benefit plans, employee contributions;
- Annual improvements to IFRSs 2012-2012 cycle; and
- Annual improvements to IFRSs 2011-2013 cycle.

The Board is yet to assess the impact of these new upcoming standards. However, management believes that IFRS 9, Financial Instruments will impact the Board's financial statements as at and for the year ending December 31, 2015.

# (I) Comparatives

When necessary, comparative figures have been adjusted to conform to changes in the presentation in the current year.

[Expressed in Eastern Caribbean Dollars (EC\$)]

#### 4. Determination of fair values

IFRS 7 requires certain disclosures which require the classification of financial assets and financial liabilities measured at fair value using a fair value hierarchy that reflects the significance of the inputs used in making the fair value measurement. The fair value hierarchy has the following levels:

Level 1: Quoted market price (unadjusted) in an active market for an identical measurement.

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Inputs for the asset or liability that is not based on observable market data (unobservable inputs).

The level in the fair value hierarchy within which the financial asset or financial liability is categorized is determined on the basis of the lowest level input that is significant to the fair value measurement. Financial assets and financial liabilities are classified in their entirety into only one of the three levels.

Financial instruments measured at fair value

All of the Board's financial assets and financial liabilities are recorded at amortized cost subsequent to their initial recognition.

### 5. Financial risk management

# (a) Introduction and overview

The Board has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risk

This note presents information about the Board's exposure to each of the above risks, the Board's objectives, policies and processes for measuring and managing risk, and the Board's management of capital.

# Risk management framework

The Board does not have a formal risk management framework however the Board of Directors have overall responsibilities for the establishment and oversight of the Board's operation including the risk that the Board may face . The Board has assigned the Director and department heads to be responsible in the developing and monitoring Board's risk management in their specified areas. These officers report regularly to the Board of Directors on their activities.

[Expressed in Eastern Caribbean Dollars (EC\$)]

# 5. Financial risk management (continued)

#### (a) Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Board's maximum exposure to credit risk is indicated by the carrying amount of its financial assets. Impairment provisions are made for losses that have been incurred as at the reporting date, if any. The Board monitors this risk annually or more frequently as deemed necessary.

# (b) Liquidity risk

Liquidity risk is the risk that the Board will encounter difficulty in meeting obligations from its financial liabilities.

# Management of liquidity risk

The Board's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Board's reputation.

The Board assesses information regarding the liquidity profile of their financial assets and liabilities and details of other projected cash flows arising from projected future business. It then maintains a portfolio of short-term liquid assets, largely made up of cash in bank to ensure that sufficient liquidity is maintained by the Board.

### (c) Market risk

Market risk includes interest rate risk and foreign currency risk.

# Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. Interest rate risk is affected where there is a mismatch between interest-earning assets and interest-bearing liabilities, which are subject to interest rate adjustments within a specified period.

#### Foreign currency risk

Foreign currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

[Expressed in Eastern Caribbean Dollars (EC\$)]

# 6. Critical accounting estimates and judgments

The Board makes certain estimates and assumptions regarding the future. Estimates and judgments are continually evaluated based on historical experiences and other facts, including expectations of future events that are believed to be reasonable under the circumstances. In the future, actual experience may differ from these estimates and assumptions. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

# a. Impairment losses on receivable

Assets accounted for at amortised cost are evaluated for impairment on the basis described in note 3(d).

# b. Estimated useful lives of property and equipment

The Board estimates useful lives of property and equipment assets on the period over which the individual assets are expected to be available for use and are updated if expectations differ from previous estimates due to physical wear and tear, technical and commercial obsolescence. The useful lives and depreciation method are reviewed periodically to ensure that the method and period of depreciation are consistent with the expected pattern of economic benefits from items of property and equipment. As at December 31, 2014 and 2013, the carrying value of property and equipment is presented in note 7.

# c. Determination of fair values of financial instruments

The Board determines the fair value of financial instruments that are not quoted, using valuation techniques. Those techniques are significantly affected by the assumptions used, including discount rates and estimates of future cash flows. In that regard, the derived fair value estimates cannot always be substantiated by comparison with independent markets and, in many cases, may not be capable of being realized immediately.

The methods and assumptions applied, and the valuation techniques used, as disclosed in below and presented in note 21.

- The fair value of cash on hand and in bank, accounts and other receivables and accounts payable are assumed to approximate their carrying values due to their short term nature.
- The estimated fair values of borrowings are determined by discounting contractual future cash flows, over the remaining term to maturity, at the market effective interest rates.

[Expressed in Eastern Caribbean Dollars (EC\$)]

# 7. Property and equipment - net

Movements of this account are as follows:

|                                | Leasehold improvements | Computers and equipment | Furniture and fittings | Motor vehicles | Total     |
|--------------------------------|------------------------|-------------------------|------------------------|----------------|-----------|
| Cost                           |                        |                         |                        |                |           |
| December 31, 2012              | 1,393,221              | 165,549                 | 80,818                 | 22,598         | 1,662,186 |
| Additions                      | 4,716                  | 537                     | 2,742                  | 53,790         | 61,785    |
| December 31, 2013              | 1,397,937              | 166,086                 | 83,560                 | 76,388         | 1,723,971 |
| Additions                      | -                      | 9,133                   | 6,949                  | -              | 16,082    |
| December 31, 2014              | 1,397,937              | 175,219                 | 90,509                 | 76,388         | 1,740,053 |
| Accumulated depreciation/amort | ization                |                         |                        |                |           |
| December 31, 2012              | 152,922                | 148,450                 | 73,710                 | 22,598         | 397,680   |
| Depreciation and amortization  | 94,937                 | 4,899                   | 3,533                  | 1,793          | 105,162   |
| December 31, 2013              | 247,859                | 153,349                 | 77,243                 | 24,391         | 502,842   |
| Depreciation and amortization  | 94,671                 | 4,830                   | 1,653                  | 10,758         | 111,912   |
| December 31, 2014              | 342,530                | 158,179                 | 78,896                 | 35,149         | 614,754   |
| Net book values                |                        |                         |                        |                |           |
| December 31, 2013              | 1,150,078              | 12,737                  | 6,317                  | 51,997         | 1,221,129 |
| December 31, 2014              | 1,055,407              | 17,040                  | 11,613                 | 41,239         | 1,125,299 |

[Expressed in Eastern Caribbean Dollars (EC\$)]

#### 8. Accounts receivable - net

|                                    | Note | 2014      | 2013     |
|------------------------------------|------|-----------|----------|
| Government of Anguilla             |      | 401,849   | 400,565  |
| The Britto Agency                  |      | 53,200    | -        |
| Others                             |      | 197,246   | 79,880   |
| Total                              |      | 652,295   | 480,445  |
| Less allowance for impairment loss | 9    | (536,299) | (78,669) |
|                                    |      | 115,996   | 401,776  |

The receivable from the Government of Anguilla mainly pertains to remaining subvention allotted for the year ended December 31, 2013 which is yet to be received by the Board.

The Britto Agency receivable pertains to double payment made during the year. This is currently being verified.

The receivables with the Government of Anguilla and The Britto Agency were fully provided with allowance for impairment.

Others represents amounts owed by hoteliers and other industry partners for their participation in trade shows and other promotional programs.

# 9. Allowance for impairment loss

The movements of allowance for impairment loss are as follows:

|                              | 2014    | 2013      |
|------------------------------|---------|-----------|
| Balance at beginning of year | 78,669  | 254,892   |
| Impairment loss              |         |           |
| Government of Anguilla       | 401,849 | -         |
| The Britto Agency            | 53,200  | -         |
| Marketing representative     | -       | 187,608   |
| Others                       | 2,581   | -         |
|                              | 457,630 | 187,608   |
| Accounts written off         |         |           |
| Others                       | -       | (176,233) |
| Marketing representative     | -       | (187,608) |
|                              | -       | (363,831) |
| Balance at end of year       | 536,299 | 78,669    |

During the year, the Board provided full allowance for impairment on its receivable from the Government of Anguilla. This receivable pertains to the uncollected subvention recorded in 2013.

# 9. Allowance for impairment loss (continued)

In 2013, total receivables from a marketing representative amounting to \$187,608 were written off by the Board. These receivables were not provided with any allowance in prior years.

Accounts written off during the year amounting to \$176,223 represent balances owed by hoteliers and other industry partners which were assessed by management to be uncollectible.

### 10. Cash on hand and in bank

|   | 2014    | 2013    |
|---|---------|---------|
| Cash on hand and in bank                | 178,635 | 470,292 |
| Bank overdraft                          | (4,045) | (4,140) |
| Net cash in the statement of cash flows | 174,590 | 466,152 |

# 11. Borrowing

The components of bank borrowing are as follows:

|   | 2014     | 2013     |
|---|----------|----------|
| Loan from Bank  | 370,311  | 414,539  |
| Less current portion as presented separately in the statement of financial position | (44,582) | (44,582) |
| Non-current portion as presented separately in the statement of financial position  | 325,729  | 369,957  |

This loan was granted to finance the construction of the new office building for the Anguilla Tourist Board on September 3, 2002 in the amount of \$750,000. This loan is being repaid in two hundred and forty (240) equal monthly installments of \$6,509 including interest. This unsecured loan carries an interest rate of 8.5% per annum. Total interest expense incurred for the year amounted to \$34,248 (2013: \$41,001).

# 12. Accounts payable and accrued expenses

|                  | 2014    | 2013    |
|------------------|---------|---------|
| Accounts payable | 475,793 | 734,740 |
| Accrued expenses | 75,797  | 72,918  |
| Employee payable | 13,336  | -       |
|                  | 564,926 | 807,658 |

# 13. Legal settlement

The Board's legal settlement was the result of the following lawsuits and threatened litigation:

- a. The Board was a defendant on a civil suit filed by a former employee for unfair dismissal. The plaintiff was seeking monetary compensation calculated based on loss of earnings, future loss of earnings and loss of expectation of pension aggregating to U\$\$698,973. The matter was heard in a Tribunal Hearing during the year and an order was issued by the Labour Tribunal directing the Board to pay the plaintiff damages aggregating to EC\$339,725 for immediate loss of earnings, future loss of earnings, loss of pension, interest and loss of expectation of pension. The Board accrued such amount in 2011.
  - In 2013, the Board paid the EC\$339,725 and additional damages thereon amounting to \$29,226. The additional damages were charged to current operations.
- b. In 2010, the Board was also subject to a threatened litigation filed by a former employee for unfair dismissal. The plaintiff was seeking monetary compensation amounting to EC\$80,378. In April 2013, the Board settled this claim out of Court for an amount of EC\$34,169. The Board accrued such amount in 2011.

On March 6, 2013, the Board settled the outstanding claim amounting to EC\$34,169.

### 14. Revenue

|   | 2014      | 2013      |
|---|-----------|-----------|
| Government subventions  | 9,200,004 | 9,200,004 |
| Other support   |           |           |
| St. Maarten-Anguilla Ferry Terminal   | 567,059   | -         |
| Refund received from the Government of<br>Anguilla on payments of legal costs | -         | 250,000   |
| Miscellaneous   | 61,793    | 62,865    |
|   | 628,852   | 312,865   |

The St. Maarten-Anguilla Ferry Terminal (SMAFT) income pertains to passengers levy fee collected by Anguilla Air and Sea Ports Authority (AASPA) on behalf of the Board.

# 14. Revenue (continued)

Details of the cost of operations of St. Maarten-Anguilla Ferry Terminal follow:

|                          | Note | 2014    | 2013    |
|--------------------------|------|---------|---------|
| Management fee           |      | 216,912 | 206,708 |
| Rent                     | 20   | 209,680 | 193,550 |
| Repairs and maintenance  |      | 107,310 | 17,155  |
| Security services        |      | 75,071  | 66,552  |
| Overtime fee             |      | 55,676  | 48,252  |
| Supplies                 |      | 35,433  | 18,080  |
| Utilities                |      | 31,139  | 17,841  |
| Communication            |      | 28,341  | 18,794  |
| AASPA administrative fee |      | 27,928  | =       |
| Others                   |      | 33,416  | 25,643  |
|                          |      | 820,906 | 612,575 |

# 15. Marketing expenses

|  | 2014      | 2013      |
|--|-----------|-----------|
| Local marketing                        |           |           |
| Local festival events sponsorships     | 452,274   | 424,577   |
| Access development                     | 401,130   | 311,113   |
| Sponsorships and contributions         | 355,852   | 307,515   |
| Advertising                            | 308,163   | 249,021   |
| Hosting                                | 256,577   | 239,543   |
| Travel and subsistence                 | 200,194   | 129,387   |
| Membership dues                        | 166,668   | 139,813   |
| Product development and human resource | 128,123   | 235,030   |
| Online promotions and website          | 59,199    | 58,780    |
| Collateral                             | 33,484    | 170,696   |
| Others                                 | 60,066    | 78,590    |
|  | 2,421,730 | 2,344,065 |

Forward

# 15. Marketing expenses (continued)

|                                      | Notes | 2014      | 2013      |
|--------------------------------------|-------|-----------|-----------|
| Overseas marketing                   |       |           |           |
| Representatives administrative fees  | 15.2  | 1,484,888 | 1,681,315 |
| Public relations (The Britto Agency) | 15.1  | 1,418,937 | -         |
| Advertisement and sales              |       | 591,740   | 659,310   |
| Fairs and exhibitions                |       | 483,776   | 512,798   |
| Trade and consumer promotions        |       | 480,412   | 604,942   |
| Familiarity visits and others        |       | 315,051   | 277,376   |
|                                      |       | 4,774,804 | 3,735,741 |
|                                      |       | 7,196,534 | 6,079,806 |

# 15.1 Public relations (The Britto Agency)

On the 23<sup>rd</sup> day of July 2013, the Government of Anguilla (the "GOA") through the Ministry of Tourism signed an agreement for the Provision of Luxury Branding Services for the Ministry of Tourism with The Britto, Agency, Inc. (the "Contractor). The agreement commenced on the 1<sup>st</sup> day of August 2013 to 31<sup>st</sup> day of July 2015. Some of the significant features of the agreement are as follows:

#### I. Nature of services to be provided

- a. To focus on the development of five (5) special events per year in Anguilla as are appropriate to the destination's resources, attributed and in accordance with the brand based on the advice of the Tourism Plan Oversight Accountability Committee (TPAOC) along with the support of the Ministry of Tourism.
- b. To execute event design and programming for each of the special events developed under (a) above.
- c. To conduct branding exercises for Anguilla which includes consultations with relevant stakeholders for the promotion of the Anguilla brand across tourism, financial services, technology, and other relevant sectors, both public and private.
- d. To promote and monitor performance in specific market segments globally, specifically including the Americas and EMEA and Asia-Pacific. Such market segments to include: golf, corporate, meetings and incentives, sports, culinary, celebrities (entertainment industry), sport personalities and private jet owners/users/companies.
- e. To identify partners and other agencies on a global basis to participate in delivering the vision of the Ministry of Tourism, and submit recommendations on these partners to the TPOAC for its approval prior to their engagement.

# 15. Marketing expenses (continued)

- 15.1 Public relations (The Britto Agency)
  - I. Nature of services to be provided (continued)
    - f. To promote investment in Anguilla based on the advice of the TPOAC along with the support of the Ministry of Tourism.
    - g. To identify and secure corporate partnership and strategic alliance development, secure cooperative advertising opportunities in accordance with the assigned market segments listed in paragraph 3(d) above and submit to the TPOAC along with the support of the Ministry of Tourism.
    - h. Identify sponsors and secure quantifiable sponsorship for special promotions and events in keeping with the audiences of the assigned market segments listed in paragraph 3 d above.
    - All services in addition to those set forth in this Agreement will be subject to a written amendment.
  - II. Tourism Plan Accountability Oversight Committee (TPOAC)

This Agreement sets forth the general terms and conditions pursuant to which the Contractor agrees to provide the Services to the GOA. These Services as listed in paragraph 3 above shall be carried out in accordance with the Terms of Reference.

A description of the specific Services to be provided shall be set forth in one or more Schedule(s) of Work (SOWs). The SOW shall be presented to the Tourism Plan Accountability Oversight Committee (the "TPAOC") for approval in writing.

For the avoidance of doubt, prior to the Contractor identifying, developing and executing the event design and programming of any proposed special events in Anguilla, the Contractor shall seek approval from the TPAOC in writing for such event.

# III. Purchasing materials or services on GOA's behalf

Contractor shall only purchase materials or services on the GOA's behalf in performing or carrying out the tasks assigned to the Contractor under this Agreement with the prior written approval of the TPOAC.

# 15. Marketing expenses (continued)

# 15.1 Public relations (The Britto Agency)

Details of expenses incurred and paid by the Board on behalf of the Government of Anguilla in relation to The Britto Agency Contract are as follows:

|   | 2014      |
|---|-----------|
| World Travel Awards (WTA) Event                                       | 794,857   |
| 1 <sup>st</sup> Installment of Branding Costs                         | 268,820   |
| Women: Inspiration & Enterprise (WIE) symposium partnership agreement | 134,410   |
| Caribbean Tourism Organization (CTO) Week                             | 154,165   |
| Travel and entertainment  | 66,236    |
| Others  | 449       |
|   | 1,418,937 |

# 15.2 Representative administrative fees

Details of representative administrative fees follow:

|                                | 2014      | 2013      |
|--------------------------------|-----------|-----------|
| Retainer Fees                  |           |           |
| North America (USA and Canada) | 606,189   | 744,900   |
| United Kingdom                 | 199,980   | 189,758   |
| Puerto Rico and Latin America  | 153,227   | 129,034   |
| Italy                          | 119,356   | 119,356   |
| Germany                        | 112,905   | 112,905   |
|                                | 1,191,657 | 1,295,953 |
| Administrative expenses        |           |           |
| United Kingdom                 | 181,025   | 167,530   |
| North America (USA and Canada) | 60,621    | 179,775   |
| Puerto Rico and Latin America  | 36,401    | 32,001    |
| Germany                        | 12,351    | 2,884     |
| Italy                          | 2,833     | 3,172     |
|                                | 293,231   | 385,362   |
|                                | 1,484,888 | 1,681,315 |

# 16. Salaries and wages

|                | 2014    | 2013    |
|----------------|---------|---------|
| Basic salaries | 751,492 | 728,464 |
| Back pay       | 104,505 | -       |
|                | 855,997 | 728,464 |

During the year, the Board of Directors approved the payment of the salary cut previously deducted to the employee salary.

# 17. Employee benefits

|   | 2014    | 2013    |
|---|---------|---------|
| Contribution to the Government Pension Fund | 46,677  | 43,001  |
| Health insurance                            | 39,457  | 36,574  |
| Social security                             | 34,132  | 32,378  |
| Travel, entertainment and miscellaneous     |         |         |
| allowances                                  | 10,300  | 20,437  |
|   | 130,566 | 132,390 |

# 18. Other administrative expenses

|                         | 2014    | 2013    |
|-------------------------|---------|---------|
| Foreign exchange losses | 80,361  | 63,398  |
| Repairs and maintenance | 29,908  | 28,999  |
| Office supplies         | 19,632  | 20,169  |
| Insurance               | 14,180  | 15,018  |
| Licenses and fees       | 2,128   | 2,642   |
| Other                   | 3,548   | 48,786  |
|                         | 149,757 | 179,012 |
|                         |         |         |

# 19. Related party transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence. Related parties may be individuals or corporate entities. Transactions between related parties are based on terms similar to those offered to non-related parties.

### 19. Related party transactions (continued)

In the ordinary course of business, the Board had significant transactions with related parties as follows:

|  | 2014      | 2013      |
|--|-----------|-----------|
| Board members' fees                                      | 57,938    | 63,450    |
| Key management personnel                                 | 426,895   | 423,295   |
| Transactions with Government of Anguilla for:            |           |           |
| Subventions and other contributions recorded as revenues | 9,200,004 | 9,200,004 |
| Receivable   | 401,848   | 400,565   |
| Allowance for impairment                                 | (401,848) | -         |

# 20. Leases

# a. Lease of the office property

The Board leases a parcel of land from the Government of Anguilla where the office building is located at a nominal fee of EC\$1.00 per annum. The lease period covers 99 years starting on 12 July 2001.

### b. Lease of the St. Maarten-Anguilla Ferry Terminal

On February 21, 2013, the Board entered into an operating lease agreement with Brickworks N.V. for the St. Maarten-Anguilla Ferry Terminal. The lease is for the period commencing on March 1, 2013 until December 31, 2014 with an option to renew for a further two terms. Rent is charged at US\$5,500 per month and escalates in an increment of US\$500 at the beginning of each year. During the year, total rent expense incurred amounted to \$209,680 (2013: \$193,550).

The Board paid security deposit of US\$11,000 and was recorded as part of Prepayment account during the year. In addition, the Board paid non-refundable landlord development fee of US\$30,000 upon the consummation of the contract.

Minimum lease rental payments follow:

|              | 2014    | 2013    |
|--------------|---------|---------|
| 1 year       | 223,121 | 223,121 |
| Over 5 years | 517,479 | -       |
|              | 740,600 | 223,121 |

# 21. Financial instruments

Financial assets of the Board include cash on hand and in bank and accounts receivable. Financial liabilities include borrowing, accounts payable and accrued expenses and bank overdraft.

# (a) Credit risk

Credit risk on receivables is concentrated in the receivables from the Government of Anguilla, a related party.

# (b) Liquidity risk

The Board's main source of funds is the Government of Anguilla by way of an annual subvention and other contributions. The Board believes that there is no significant liquidity risk as at December 31, 2014.

### (b) Liquidity risk (continued)

# Exposure to liquidity risk

The Board's residual contractual maturities (representing undiscounted contractual cash flows) of financial liabilities as at December 31, 2014 and 2013 are as follow:

|                   |           | Gross     | Less    |        |           |         | More    |
|-------------------|-----------|-----------|---------|--------|-----------|---------|---------|
|                   | Carrying  | nominal   | than 1  | 1 - 3  | 3 months  | 1- 5    | than 5  |
|                   | amount    | Outflow   | month   | months | to 1 year | years   | years   |
| December 31, 2014 |           |           |         |        |           |         |         |
| Overdrafts        | 4,045     | 4,045     | 4,045   | -      | -         | -       | -       |
| Accounts payable  | 564,926   | 564,926   | 564,926 | -      | -         | -       | -       |
| Borrowings        | 370,311   | 624,864   | 6,509   | 13,018 | 58,581    | 312,432 | 234,324 |
|                   | 939,282   | 1,193,835 | 575,480 | 13,018 | 58,581    | 312,432 | 234,324 |
| December 31, 2013 |           |           |         |        |           |         |         |
| Overdrafts        | 4,140     | 4,140     | 4,140   | -      | -         | -       | -       |
| Accounts payable  | 807,658   | 807,658   | 807,658 | -      | -         | -       | -       |
| Borrowings        | 414,539   | 702,972   | 6,509   | 13,018 | 58,581    | 312,432 | 312,432 |
|                   | 1,226,337 | 1,514,770 | 818,307 | 13,018 | 58,581    | 312,432 | 312,432 |

[Expressed in Eastern Caribbean Dollars (EC\$)]

# 21. Financial instruments (continued)

#### (c) Market risk

#### Interest rate risk

All of the Board's interest bearing assets and liabilities carry fixed interest rates during the term of the financial instruments. Therefore, the Board believes that there is no significant exposure to interest rate risk.

# Foreign currency risk

Substantially, all of the Board's transactions, assets and liabilities are denominated in Eastern Caribbean dollars and United States dollars. The United States dollars is pegged at EC\$2.70 per US\$1. Therefore, the Board believes that there is no significant exposure to currency risk.

#### (d) Fair value

The fair value of cash on hand and in bank, accounts receivable, borrowing and accounts payable and accrued expenses are not materially different from their carrying amounts because of the short time to maturity.

Fair value estimates are made at a specific point in time, based on market conditions and information about the financial instrument. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect estimates.

# 22. Subsequent events

In 2019, the Board and the Government of Anguilla entered into an amicable settlement and mutually agreeable agreement with a former key management personnel of the Board. The agreement is for the Government of Anguilla to pay the settlement amount and legal fees while the Board shall pay the holiday amount. The total settlement was equally accrued as legal settlement claim for the years ended December 31, 2016, December 31, 2017 and December 31, 2018. The amount settled by the Government of Anguilla in 2019 will be reported as additional subvention on the Board's 2019 financial statements.